



Pacifitech

SHARING SUCCESS



Established in 2010, Allied Credit provides tailored finance services to automotive and recreational vehicle and equipment manufacturers, dealership groups, and consumers across Australia.

Allied Credit's highly experienced team have developed an innovative approach to building and delivering finance solutions and products for distributors and their dealer networks as well as large multi-brand dealer groups.

The Company has grown to become the business partner of choice for an increasing array of well-known industry leading brands and dealer groups including Kawasaki, Mercury, Triumph, and Suzuki, to establish financial service businesses

CUSTOMER

Allied Credit

INDUSTRY

Financial

SYSTEM

Sage 300 with Pacifitech Payables Workflow, PW-Web and Pacifitech Go app

THE CHALLENGE

To support its rapid growth, in mid-2018 Allied Credit deployed the Sage 300 Enterprise Resource Planning (ERP) software suite. The suite is designed to support a range of accounting functions including accounts payable and receivable, general ledger, and payroll.

While the software had already delivered significant benefits to Allied Credit, the rapid growth of operations was putting pressure on its invoice processing capabilities.

"We were heavily reliant on manual invoice processing which was beginning to cause some issues," says Allied Credit Chief Financial Officer, Matt Devine.

"We found incoming invoices were getting lost in people's email inboxes and not being processed as swiftly as they should have been. At times, vendors would be chasing payment for invoices that had not even been seen by the accounting team. We knew we needed to find an alternative approach."

THE SOLUTION

Working with technology partner MicroChannel, the Allied Credit IT team examined a range of options for a new invoice processing system. After features and capabilities were compared and evaluated, a solution from Pacifitech was selected for deployment.

"We could quickly see that the Pacifitech option was the best fit for our requirements," says Devine. "We made the decision in June 2020 and the rollout was completed within just six weeks."

Components deployed include Pacifitech Payables Workflow, PW-Web, and Go App for smartphones. All were integrated with the existing Sage 300 ERP system. Devine says the new system was quickly embraced by staff who found they required no additional training.

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THE BENEFITS

Rapid implementation	Once fully operational, the new Pacifictech tools were quickly delivering benefits to Allied Credit.
Streamlined and Efficient Approval Process	The company's invoice processing workflow has been dramatically streamlined and the approvals process greatly improved.
Saves Valuable Time for all Staff	Devine says PW-Web incorporates an optical invoice reader. As invoices are received, they are scanned with details extracted and automatically entered into the system. This saves significant staff time.
Automated Invoice Processing Improves Accuracy	The Pacifictech Payables Workflow module has automated the company's invoice processing methods. Business rules have been created that ensure invoices are sent to the right person for approval and allocated to the correct cost centre vastly improving accuracy.

THE CONCLUSION

"The Pacifictech Go App for smartphones then allows managers to quickly approve invoices from anywhere they happen to be," he says. "Having this capability has greatly improved the rate at which they can be processed.

"We are now able to receive an invoice by email, have it processed, approved, and paid within 24 hours."

Devine says the fact that the new tools could be easily added to the company's existing Sage 300 system made the whole deployment very simple.

"There was no need to install and manage an additional application but instead we were able to add extra capabilities to what we already had in place," he says.

"We feel we now have much more control of our invoice processing, which is important when the company is experiencing an annual growth rate of around 45 per cent.

“ Pacifictech and MicroChannel have delivered a capability that will help us reach our goal of having a \$2 billion loan portfolio in place within the next three years. ”

Matt Devine. Allied Credit CFO. Sydney, Australia

As a rapidly growing company, Allied Credit required a solution which simplified and automated invoice processing so that they can focus on their core business without the distraction of complicated internal systems.

“ Extending Sage 300 ERP with Pacifictech has provided an integrated platform that streamlines Allied Credit's invoicing workflow with the added control and flexibility they needed to support their growth - this has been a great outcome for them. ”

Stefan Coetzer. MicroChannel. Director Business Solutions



Pacifictech

Pacifictech has a long and successful history as a Sage ISV Developer (Development Partner) developing Sage 300 solutions that enhance the functionality and capability of Sage 300.

Please visit our website www.pacifictechsol.com for further information on products and services that Pacifictech provides to the Sage 300 community around the world.

sage ISV Developer

ISV Partner of the Year – Sage Australia/Pacific 2020

Top Subscription Revenue – Sage Australia/Pacific 2015

Top Development Partner – Sage Australia/Pacific 2014

Development Partner of the Year – Sage Global Award 2009

Top Development Partner – Sage Asia 2008